

# Delivery Agent Presentation

Built for today's shippers delivering speed, individualization, accommodation, and total customer satisfaction - one shipment at a time!





## Introducing

We are a technologically advanced, full integration capable delivery agent partner dedicated to ensuring unparalleled consumer experiences with every single delivery!

Our innovative business concept encompasses rapid short-term, long-term, and comprehensive logistics support services.





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## Problem

Consumer buying behavior has changed over the years and continues to evolve leaving carriers in a constant state of volume flux and service risk. Consumers demand:

- Faster delivery times
- Increased visibility of their shipments
- Immediate and more detailed tracking
- Scheduled ETA's and notifications
- Delivery alternatives & convenience
- Delivery flexibility & scalability
- Assurance of delivery when scheduled

#### **Toronto Last-Mile: Elevate Your Shipping Operations**

In the fast-paced world of last-mile delivery, customer satisfaction is crucial. Toronto Last Mile stands out as your premier partner, leveraging cutting-edge technology and real-time tracking to ensure swift, secure, and personalized delivery services. Our innovative approach helps you meet the rising demands of the direct-to-consumer market, turning logistical challenges into opportunities. Partner with us to enhance your delivery capabilities, optimize costs, and exceed customer expectations.





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is the solution!

#### Toronto Last-Mile: Staying Ahead of Consumer Behaviors

In the fast-paced world of delivery logistics, mastering the last mile is crucial for customer satisfaction. Toronto Last-Mile is your strategic partner, adept at navigating consumer trends and dedicated to delivering exceptional experiences that elevate your brand.

**The YYZ Advantage:** We offer a seamless connection between your brand and your customers with flawless delivery solutions. Our services are custom-tailored, featuring advanced technology for optimized routing and enhanced tracking, ensuring every delivery is handled with care. Choose from flexible service options that fit your budget and uphold excellence.

**Partner with Toronto Last-Mile:** Transform your delivery challenges into opportunities. Eliminate unpredictable costs, inconsistent services, and equipment shortages. With us, your brand's reputation and growth are protected.





## White Glove Technology

Visibility and tracking are major concerns for shippers and their customers.

Letting consumers know the current status of their order and when a package is enroute to its end destination is only the beginning of what these groups expect.

With API technology, Toronto Last-Mile offers you the best delivery agent solution available to keep your data secure and seamlessly transferred!

#### LIVE TRACKING & ETA

Remove the element of surprise.

Know where your package is and view estimated time of arrival in the real-time!

SMS messages to customers informing them when their shipment is scheduled to arrive.

#### **ENGAGEMENT**

Automatic feedback let's us quickly attend in order improve the Customer Experience.

Monitor impressions in realtime to immediately respond if any issues come up with any client's delivery.

#### SECURITY

allows to audit actual deliveries including 'breadcrumb' trails showing exactly where your shipment has travelled, by vehicle and by foot, to investigate claims of 'missing freight' to help offset loss claims.

#### DIGITAL LOGISTICS

Easily sync with our shipper systems to enable end-to-end integration with your ERP, CRM, POS, FSM, WMS or any other platform.

Immediate data exchange erases hidden costs!

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Jonathan Delnea
Founder & President



#### Small Team, Significant Impact: Toronto Last Mile's Expansive Reach

In addition to Toronto Last-Mile's President & CEO, Jonathan Delnea, who plays a pivotal role as the Managing Director of the entire operation, our agile team boasts impressive capabilities. Toronto Last-Mile can seamlessly accommodate up to 400 delivery resources simultaneously, showcasing our far-reaching influence in the field.

Despite our lean structure, our impact is substantial. Toronto Last-Mile is the dependable partner you seek. From short-term options to extended long-term agreements, our flexible solutions seamlessly match your financial and operating plans. Furthermore, we offer the flexibility to customize service agreement terms for time-based, flat rate and per shipment rating formats on NET 30, NET 45, NET 60, or beyond payable terms, ensuring excellence and adaptability.





#### Flexible Solutions for Dynamic Customers

At Toronto Last-Mile (YYZ), our business model is intricately tailored to align with both current and anticipated industry trends. As a delivery agent s, we understand the intricate dynamics of today's ever-changing consumer behaviors.

Our approach represents a profound industry shift, encompassing essential elements such as necessity, reliance, aspiration, and economic advantage.

Navigating the ebb and flow of consumer trends, we exist to empower shipping companies with scalable support, ensuring that they not only adapt but thrive in the face of evolving last-mile market dynamics.

### **Contact Us:**

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# Thank You for Watching

TORONTO LAST-MILE (YYZ) is the only White Glove foundational platform that understands the importance of having a consumercentric "White Glove Attitude" that provides respect, encourages brand loyalty, supports top-line growth, and introduces a cross-industry parallel for "Total Customer Experience Success".

